MOVING KING COUNTY RESIDENTS FORWARD

Special Meeting of the Board of Directors

Monday, June 22, 2015 9:45 AM

Valli Kee Conference Room 23401 104th Avenue S.E. Tukwila, WA 98031

Agenda

- I. Call to Order
- III. Roll Call
- IV. Public Comment
- V. Approval of Minutes May 18, 2015 Annual Special Board Meeting Minutes
- VI. First Quarter Financial Report
- VII. Board of Directors Comments
- VIII. Adjourn

MINUTES OF THE ANNUAL SPECIAL MEETING OF THE MOVING KING COUNTY RESIDENTS FORWARD

BOARD OF DIRECTORS

Monday, May 18, 2015

I. CALL TO ORDER

The annual meeting of the Board of Directors of Moving King County Residents Forward (MKCRF) was called to order by President Doug Barnes, at 10:34 a.m. at Riverton Terrace II 14410 41st Avenue South, Tukwila, Washington.

II. ROLL CALL

- Present:Board of Directors: Doug Barnes, Susan Palmer, TerryLynn Stewart,
Michael Brown, John Welch and Secretary of the Corporation, Stephen
Norman
- KCHA Staff: Tony Buhr, Knute Brinchmann, Connie Davis, Sean Heron, Lisa Hall, Megan Hyla, Dan Landes, Gary Leaf, Heath MacCoy, Jessica Olives, Nikki Parrot, Beth Pearson, Jennifer Ramirez Robson, Mike Reilly, Craig Violante, Tim Walter, and Kristin Winkel

III. Election of Officers

- a. <u>President:</u> Doug Barnes
- b. <u>Secretary:</u> Stephen Norman
- c. <u>Treasurer:</u> Michael Brown

Director TerryLynn Stewart moved for approval and Director Susan Palmer seconded the motion. The Board of Directors unanimously approved the election of officers.

IV. Public Comment:

No Public Comment.

V. Approval of the Minutes:

Minutes from the March 23, 2015 Board Meeting were presented for approval.

Director Susan Palmer moved for approval of the minutes, with Director TerryLynn Stewart seconding the motion. The minutes were approved.

VI. Board of Director Comments

President Barnes mentioned the FHLB Loan.

VII. ADJOURNMENT

There being no further business, the meeting was officially adjourned at 10:56 a.m. by a motion from Director TerryLynn Stewart, seconded by Director Michael Brown and unanimously passed.

Moving King County Residents Forward Annual Special Board of Directors Meeting Minutes – May 18, 2015 Page 2

MOVING KING COUNTY RESIDENTS FORWARD

Douglas J. Barnes President

Stephen J. Norman Secretary of the Corporation

MOVING KING COUNTY RESIDENTS FORWARD

- **TO:** Board of Directors
- FROM: Craig Violante

DATE: May 20, 2015

RE: Financial Reports for Moving King County Residents Forward (MKCRF) and MKCRF-Owned Properties

EXECUTVE SUMMARY

Throughout the first quarter of 2015, the MKCRF-owned Properties (the Properties) generated cash flow sufficient to make all required debt service payments, fully fund replacement reserves, and complete the interior upgrade of units using KCHA's force account.

FIRST QUARTER 2015 FINANCIAL REPORTS

Attached are financial reports for the first quarter of 2015

- Statements of Financial Position for the Properties, as reflected on the books of KCHA as operator of the properties, and for MKCRF itself. MKCRF information is in the far right column.
- Working Capital reports for the Properties as reflected on the books of KCHA as operator, and for MKCRF itself. MKCRF information is in the far right column.

KCHA Operations of the Properties

Operating revenues for the quarter were on target while operating expenses, primarily routine maintenance and utility costs, lagged. In general, operating expenses that have not yet been incurred have either not been needed (e.g. bed bug treatment) or are seasonal and will be incurred later in the year (e.g. roofing and paving). Utility variances are due to the timing of billings received for sewer, water and surface water management.

Throughout the first quarter, the Properties generated net operating cash flow of \$380,085 after required debt service payments and additions to replacement reserves:

| Operating Revenues | \$1,662,786 |
|-----------------------------|-------------|
| Operating Expenses | (863,032) |
| Debt Service | (386,995) |
| Trf to Replacement Reserves | (32,675) |
| Net Cash Flow | \$380,085 |

This cash flow has been used to fund the interior upgrades of 6 units throughout the quarter. Although 34 apartments were budgeted for rehabilitation in 2015, unit availability has thus far limited upgrade opportunities.

As part of the disposition application filed with HUD, KCHA committed to performing \$18 million of capital work over five years. Following is a history of rehabilitation work through March 2015:

MKCRF Financial Statement June 22, 2015 Board Meeting Page **2** of **2**

| (In millions of dollars) | 2012 | 2013 | 2014 | 2015 | Total | |
|--|-------|-------|-------|-------|--------|-----|
| Rehabilitation projects-Capital Construction | \$2.1 | \$2.6 | \$6.6 | \$0.8 | \$12.1 | |
| Unit Upgrades-Housing Management | \$0.4 | \$1.8 | \$0.7 | \$0.2 | 3.1 | (1) |
| | \$2.5 | \$4.4 | \$7.3 | \$1.0 | \$15.2 | |

1) Funded primarily through cash generated from site operations

It is anticipated that the \$18 million threshold will be reached during 2015.

Since acquiring the Properties, 105 units have been upgraded by KCHA's in-house force account maintenance team. A total of 306 units (60.1%) have been upgraded since inception of the program in 2006.

As of December, 31, 2014, the Properties had combined cash-on-hand and short-term receivables from MKCRF of \$194,000.

Operations of Moving King County Residents Forward

MKCRF had minimal operating activity with only \$18 of administrative expenses in the quarter. All required monthly debt service payments to KCHA were made.

Although the March 31, 2015 balance sheet reflects negative working capital of \$542,000, this is primarily the result of minimum loan payments due within the next 12 months that will be funded by cash generated by the properties over the course of the year. Confidence is high that MKCRF will continue to be in full compliance with the terms and conditions of its loan from KCHA.

Operations and Capital of MKCRF Properties

Statements of Financial Position

As of 3/31/2015

| ASSETS | MKCRF Properties Managed by KCHA | | | | | |
|---|----------------------------------|-------------|-------------|--------------|--|--|
| Working Capital Assets | Operations | Capital | Combined | MKCRF | | |
| Cash-Unrestricted | \$357,140 | (\$974,327) | (\$617,187) | (\$24,187) | | |
| Cash-Restricted Within Program | - | - | - | - | | |
| Cash-Restricted for WC Purposes | - | - | - | 786,785 | | |
| Accounts Receivables | 24,614 | 786,785 | 811,399 (1) | - | | |
| Prepaid Assets & Inventory | 42,966 | - | 42,966 | - | | |
| Total Working Capital Assets | 424,720 | (187,542) | 237,178 | 762,598 | | |
| Liabilities Offsetting Working Capital Assets | | | | | | |
| Accounts Payable | - | (265,553) | (265,553) | (786,785) | | |
| Payroll Liabilities | (177,879) | - | (177,879) | - | | |
| Accrued Liabilities | - | - | - | - | | |
| Deferrals | - | - | - | - | | |
| Current Portion of Long-term debt | - | - | - | (518,060) | | |
| Total Offsetting Liabilities | (177,879) | (265,553) | (443,432) | (1,304,845) | | |
| Working Capital | \$246,841 | (\$453,095) | (\$206,254) | (\$542,247) | | |
| Other Assets | | | | | | |
| Cash-Designated | 286,659 | - | 286,659 | 4,205,621 | | |
| Cash-Restricted | 77,125 | - | 77,125 | - | | |
| Receivables | - | - | - | - | | |
| Capital Assets | 70,551 | - | 70,551 | 62,380,272 | | |
| Work-in-Process | 6,294 | 496,563 | 502,857 | 4,648,562 | | |
| Suspense | 349 | - | 349 | - | | |
| Other Assets | - | - | - | - | | |
| Total Other Assets | 440,978 | 496,563 | 937,541 | 71,234,455 | | |
| TOTAL ASSETS (net of WC offsets) | \$687,819 | \$43,468 | \$731,287 | \$70,692,208 | | |
| LIABILITIES & EQUITY | | | | | | |
| Other Liabilities | | | | | | |
| Deferrals-Related to Restr Cash | 77,125 | - | 77,125 | - | | |
| Debt | - | - | - | 16,755,568 | | |
| Other Liabilities | - | - | - | - | | |
| | 77,125 | - | 77,125 | 16,755,568 | | |
| Equity | | | | | | |
| Equity | 610,694 | 43,468 | 654,162 | 53,936,641 | | |
| | 610,694 | 43,468 | 654,162 | 53,936,641 | | |
| TOTAL LIAB & EQ (net of curr liab) | \$687,819 | \$43,468 | \$731,287 | \$70,692,208 | | |

1) \$787K owed to KCHA for capital work performed at MKCRF properties in the first quarter. Payment to KCHA is due in April.

| Operations and Capital of MKCRF Properties | | | | MKCRF Pro | perties Managed | by KCHA | | | | | |
|---|-------------|-------------|--------------|-------------|-----------------|-------------|-------------|-------------|------------|-----|-------------|
| Working Capital Budget vs. Actual Report | | | | | | (n/m= not | | | (n/m= not | | |
| For the Period Ended 3/31/2015 | | | | | | meaningful) | | | meaningful |) | |
| | | | | | | Percent | 2015 | Remainder | Percent of | | |
| | | | Year-to-Date | | | YTD | Annual | to Receive/ | Annual | | |
| Revenues | Operations | Capital | Combined | Budget | Variance | Variance | Budget | Spend | Budget | | MKCRF |
| Tenant Revenue | \$1,662,248 | \$0 | \$1,662,248 | \$1,622,392 | \$39,856 | 2.5% | \$6,489,502 | \$4,827,254 | 25.6% | | \$0 |
| Operating Fund Subsidy from HUD | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 0 |
| Section 8 Subsidy from HUD | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 0 |
| Other Operating Revenue | 538 | 0 | 538 | 869 | (331) | (38.1%) | 10,866 | 10,328 | 5.0% | | 386,995 |
| Non-operating Revenue | 145 | (277) | (131) | 2 | (133) | (6668.0%) | 103 | (42) | 141.2% | | 1,480 |
| Total Revenues | 1,662,932 | (277) | 1,662,655 | 1,623,263 | 39,392 | 2.4% | 6,500,471 | 4,837,539 | 25.6% | | 388,475 |
| Expenses | | | | | | | | | | | |
| Salaries & Benefits | 238,293 | 0 | 238,293 | 229,236 | 9,057 | 4.0% | 869,231 | 630,938 | 27.4% | | 0 |
| Routine Maintenance, Utilities, Taxes & Insurance | 346,169 | 0 | 346,169 | 453,599 | (107,430) | (23.7%) | 2,309,782 | 1,963,613 | 15.0% | (1) | 4 |
| Direct Social Service Salaries | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 0 |
| Other Social Service Support Expenses & HAP | 362 | 0 | 362 | 94 | 268 | 285.2% | 370 | 8 | 97.9% | | 0 |
| Administrative Support Expenses | 172,575 | 0 | 172,575 | 180,103 | (7,528) | (4.2%) | 734,915 | 562,340 | 23.5% | | 18 |
| Non-operating Expenses | 386,995 | 0 | 386,995 | 386,873 | 122 | 0.0% | 1,812,491 | 1,425,496 | 21.4% | | 260,372 |
| Total Expenses | 1,144,394 | 0 | 1,144,394 | 1,249,905 | (105,511) | (8.4%) | 5,726,789 | 4,582,395 | 20.0% | | 260,394 |
| Net Income | 518,537 | (277) | 518,260 | 373,358 | 144,902 | 38.8% | 773,682 | 255,145 | 67.0% | | 128,081 |
| | | | | | | | | | | | |
| Other Sources/(Uses) of Working Capital | | | | | | | | | | | |
| (Increase) in Restricted/Designated Cash | (32,675) | 0 | (32,675) | (31,915) | (760) | 2.4% | (127,830) | (95,155) | 25.6% | | (1,462) |
| Decrease in Restricted/Designated Cash | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 1,876,057 |
| (Increase) in LT Receivables | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 0 |
| Decrease in LT Receivables | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 0 |
| Acquisition of Capital Assets | 0 | 2 | 2 | 0 | 2 | n/m | 0 | (0) | n/m | | (786,363) |
| Maintenance Projects | 0 | (175,664) | (175,664) | (269,190) | 93,526 | (34.7%) | (1,140,516) | (1,140,516) | 0.0% | | (422) |
| Acquisition of Capital Assets | 0 | (175,662) | (175,662) | (269,190) | 93,528 | n/m | (1,140,516) | (1,140,516) | n/m | (2) | (786,785) |
| Disposition of Capital Assets | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 0 |
| Change in Suspense | (349) | 0 | (349) | 0 | (349) | n/m | 0 | 349 | n/m | | 0 |
| Change in Other Assets | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 0 |
| Change in Deferrals | 800 | 0 | 800 | 0 | 800 | n/m | 0 | (800) | n/m | | 0 |
| Increase in LT Debt | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 0 |
| (Decrease) in LT Debt | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | (126,623) |
| Change in Other Liabilities | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 0 |
| Other Non-Working Capital Income/Expense Items | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 0 |
| Non Income/Expense Change in Equity | 0 | 0 | 0 | 0 | 0 | n/m | 0 | 0 | n/m | | 0 |
| Total Other Sources/(Uses) of Working Capital | (32,224) | (175,662) | (207,886) | (301,105) | 93,219 | (31.0%) | (1,268,346) | (1,236,122) | 2.5% | | 961,188 |
| Transfer In from (Out to) Other Funds | | | | | | | | | | | |
| Transfers In from Other Funds | 0 | 175,664 | 175,664 | 257,215 | (81,551) | (31.7%) | 1,273,816 | 1,273,816 | 0.0% | (2) | 0 |
| Transfers Out to Other Funds | (175,664) | 0 | (175,664) | (257,215) | 81,551 | (31.7%) | (1,028,816) | (853,152) | 17.1% | (2) | (0) |
| Net Transfer In/(Out) | (175,664) | 175,664 | (383,898) | 0 | (383,898) | n/m | 245,000 | 420,664 | n/m | | (0) |
| Net Change in Working Capital | \$310,649 | (\$275) | \$310,374 | \$72,253 | \$238,121 | 329.6% | (\$249,664) | (\$560,313) | n/m | | \$1,089,268 |
| Working Capital, 12/31/2014 | (63,808) | (452,820) | (516,628) | | | | | | | | (1,631,515) |
| Working Capital, 3/31/2015 | \$246,841 | (\$453,095) | (\$206,254) | | | | | | | | (\$542,247) |
| | | | | | | | | | | | |

1) Most categories are under budget. March sewer and water invoices have yet to be received for most properties. In addition, Seasonal and periodic contracts (Pest Control, Landscaping) are expected to catch up as the year progresses.

2) Various site upgrade and building envelope projects were less than anticipated in the budget through the first quarter resulting in less transfer from MKCRF. Upgrade costs are expected to increase as the year progresses.